

# Introduction to Identification

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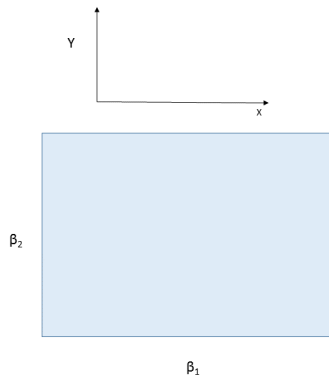
# Outline for Today

**Aim:** Understand basic concepts so that we can move on to apply them in a range of applied settings in future lectures

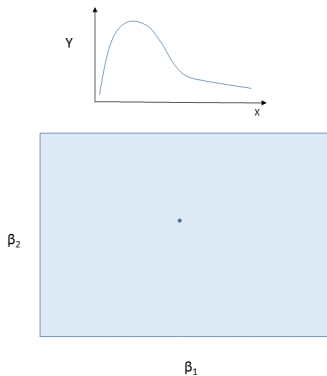
- I Recap
- II Normalisations (in the context of discrete choice)
- III Special Regressors



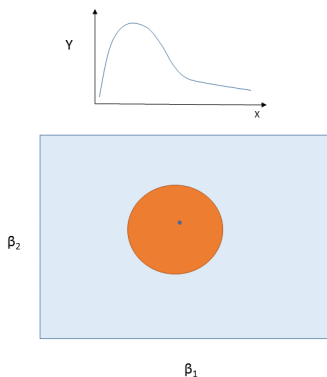
# Recap



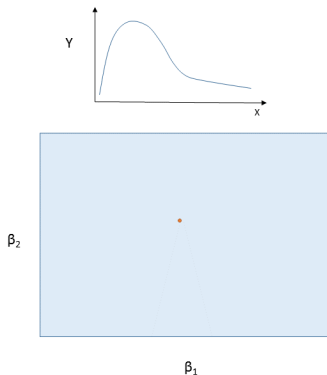
# Recap



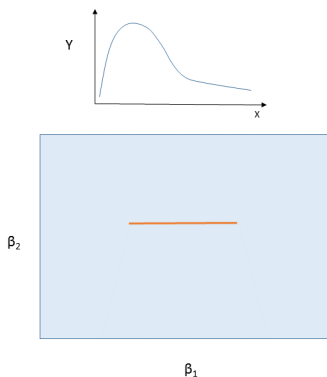
# Recap: Observational Equivalence



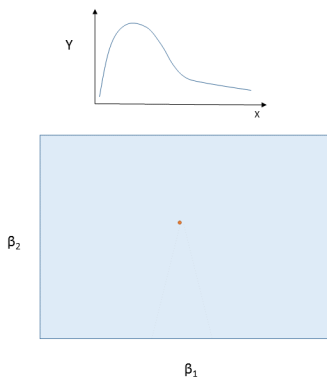
# Recap: Point Identification



# Recap: Structural Features

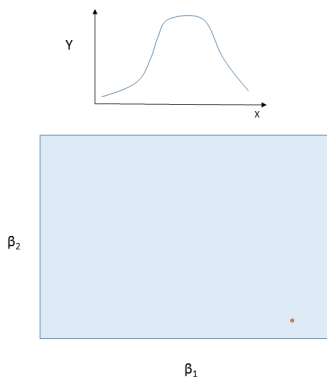


# Recap: Uniform Identification





# Recap: Uniform Identification



## Recap: Terminology

- ▶ **Observational Equivalence 1**

$S'$  and  $S''$  such that  $F_{YX}^{S'} = F_{YX}^{S''}$  are observationally equivalent

- ▶ **Observational Equivalence 2**

$S'$  and  $S''$  such that  $F_{\phi}^{S'} = F_{\phi}^{S''}$  are observationally equivalent given the features of the data that are knowable,  $\phi$

- ▶ The model  $\Gamma$  **identifies**  $S^0$  if there is no  $S' \in \mathcal{M}_{\Gamma}$  such that  $F_{\phi}^{S^0} = F_{\phi}^{S'}$



# Proving Identification

- ▶ There are a number of ways that one might demonstrate identification
- ▶ The most common way is to prove identification **by construction**: given a structure, one is able to write a closed form expression for  $\theta$  as a function of  $\phi$
- ▶ However, not necessary that a closed form expression exists for a structure to be identified



## Example: Identifying WTP

- ▶ Lewbel, Linton, McFadden (2011): want to recover the distribution of people's willingness to pay (WTP),  $W^*$ ,  $F_{W^*}(w)$ .
- ▶ Dataset used by Hanemann et al. (1991) to elicit the WTP for protecting wetland habitats and wildlife in California's San Joaquin Valley
- ▶ For each person in the sample, researchers draw a price  $P$  from a known distribution function and ask if they would be willing to pay  $\$P$  or more to preserve the wetland



## Example: Identifying WTP

- ▶ Binary choice:  $D$  denotes an individual's response

$$D = I(W^* > P) \quad (1)$$

- ▶ Given random assignment of prices,  $P$  is distributed independently of  $W^*$

$$\begin{aligned} E(D|P = p) &= Pr(W^* > P|P = p) \\ &= Pr(W^* > P) \\ &= 1 - Pr(W^* < P) \\ &= 1 - F_{W^*}(p) \end{aligned} \quad (2)$$

- ▶ Here, identification is proved by construction:  $F_{W^*}$  is uniquely determined by the function  $E(D|P = p)$ , which is assumed to be known given  $\phi$



## Example: Identifying WTP

- ▶ Note that given the experimental design, the function  $F_{W^*}$  might not be identified everywhere
- ▶ In the motivating experiment,  $P$  could take on one of 14 values between \$25 and \$375 — can identify the distribution function only at  $w^* = p$  at these particular values
- ▶ To identify the entire distribution function  $F_{W^*}$ , would want to design an experiment so that  $P$  could take on any value that  $W^*$  could equal —  $p$  should be drawn from a continuous distribution with support at least as large as the range of possible values of  $W^*$



## Proving Identification: Extremum

- ▶ Another common method is to prove that  $\theta^0$  is the unique solution to some maximisation problem defined given S
- ▶ E.g. Show that the likelihood is globally concave, then maximum likelihood will have a unique maximising value
  - ▶ Establish identification by showing that the unique maximiser in the population equals the true  $\theta^0$
- ▶ Note trend to attempt to show this with complicated structural models by graphing marginal likelihood function at the estimated parameter vector — don't do this for presentations!



# Discrete Choice

- ▶ The WTP Example provides some insight into special regressor methods, often used in discrete choice models when we want to be flexible about the distribution of unobserved preference heterogeneity
- ▶ Before starting, a brief recap on discrete choice to allow us to discuss the role of normalisations





## Binary Choice

- ▶ Imagine a consumer choosing whether to consume a good/enter into treatment/start working
- ▶ Choose the action if:

$$\alpha + \beta X_i > \epsilon_i \quad (3)$$

- ▶ The probability that they choose

$$\begin{aligned} Pr(Y_i = 1 | X = x_i) &= Pr(\alpha + \beta x_i > \epsilon_i | X = x_i) \\ &= Pr(\alpha + \beta x_i > \epsilon_i) \\ &= F_\epsilon(\alpha + \beta x_i) \end{aligned} \quad (4)$$



## Binary Choice

- ▶ In most of the models you will have encountered thus far, you proceed by putting a functional formal assumption on the distribution of the errors
- ▶ Example: Probit:  $\epsilon_j \sim N(\mu, \sigma^2)$
- ▶ However, without further restrictions,  $\{\alpha, \beta\}$  are **not identified**

$$\begin{aligned} Pr(Y_i = 1 | X = x_i) &= F_\epsilon(\alpha + \beta x_i) \\ &= \Phi\left(\frac{\alpha + \beta x_i - \mu}{\sigma}\right) \end{aligned} \tag{5}$$



## Binary Choice: Location

- ▶ Different combinations of  $\{\mu, \alpha\}$  are observationally equivalent

$$\begin{aligned}
 Pr(Y_i = 1 | X = x_i) &= \Phi\left(\frac{\alpha + \beta x_i - \mu}{\sigma}\right) \\
 &= \Phi\left(\frac{(\alpha + \kappa) + \beta x_i - (\mu + \kappa)}{\sigma}\right) \quad (6) \\
 &= \Phi\left(\frac{\tilde{\alpha} + \beta x_i - \tilde{\mu}}{\sigma}\right)
 \end{aligned}$$

- ▶ Standard: restrict  $\mu = 0$  — the **location normalisation**

$$Pr(Y_i = 1 | X = x_i) = \Phi\left(\frac{\alpha + \beta x_i}{\sigma}\right)$$



## Binary Choice: Scale

- ▶ Different combinations of  $\{\sigma, \alpha, \beta\}$  are observationally equivalent

$$\begin{aligned}Pr(Y_i = 1|X = x_i) &= \Phi\left(\frac{\alpha + \beta x_i}{\sigma}\right) \\ &= \Phi\left(\frac{\kappa\alpha + \kappa\beta x_i}{\kappa\sigma}\right) \\ &= \Phi\left(\frac{\tilde{\alpha} + \tilde{\beta} x_i}{\tilde{\sigma}}\right)\end{aligned}\tag{8}$$

- ▶ Standard: restrict  $\sigma = 1$  — the **scale normalisation**

$$Pr(Y_i = 1|X = x_i) = \Phi(\alpha + \beta x_i)\tag{9}$$



# Normalisations

- ▶ In parametric models, common to impose these restrictions on the distribution of the error term as we have just seen
- ▶ For example, in the Probit model above, assume that  $\epsilon$  has a standard normal distribution
- ▶ However, note that we could have imposed the location and scale restrictions on  $\{\alpha, \beta\}$  rather than  $\{\mu, \sigma\}$ 
  - ▶ For example,  $\alpha = 0$  and  $\beta^k = 1$ , allowing  $\epsilon$  to have an arbitrary mean and variance



# Normalisations

- ▶ Normalisations common in semi- and nonparametric models
- ▶ Example: structure is a linear index model

$$E(Y|X) = g(\alpha + X\beta) \quad (10)$$

- ▶ Features of interest:  $\theta = \{g, \beta, \alpha\}$
- ▶ Normalisations/restrictions typically imposed on parameter vectors in semiparametric models



# Normalisations

- ▶ For any nonzero constant  $\kappa$ , define  $\tilde{\theta} = \{\tilde{g}, \tilde{\beta}, \tilde{\alpha}\}$  with  $\tilde{\beta} = \beta/\kappa$ ,  $\tilde{\alpha} = \alpha/\kappa$  and  $\tilde{g}(z) = g(\kappa z)$ 
  - ▶ Then  $\tilde{\theta}$  is observationally equivalent to  $\theta$
  - ▶ All elements  $\tilde{\beta}$  in the identified set have  $\tilde{\beta}$  proportional to  $\beta$  — identified up to a scale
  - ▶ Require a scale normalisation, usually  $\beta^k = 1$  or  $\beta'\beta = 1$



# Normalisations

- ▶ For any nonzero constant  $\kappa$ , define  $\tilde{\theta} = \{\tilde{g}, \beta, \tilde{\alpha}\}$  with  $\tilde{\alpha} = \alpha + \kappa$  and  $\tilde{g}(z) = g(z - \kappa)$ 
  - ▶ Then  $\tilde{\theta}$  is observationally equivalent to  $\theta$
  - ▶ Require a location normalisation, usually  $\alpha = 0$  — exclude a constant





# Normalisations

- ▶ What makes something a normalisation rather than a restriction?
- ▶ Calling a restriction a normalisation implies that it does not restrict or limit behaviour — ‘without loss of generality’
- ▶ Thus, whether a restriction can be thought of in this way depends in part on how we will use and interpret the model



# Normalisations

- ▶ If one is simply interested in, e.g. marginal effects, then the scale normalisation is indeed without loss of generality

$$\frac{\partial \Pr(Y_i = 1)}{\partial X} = \frac{\beta}{\sigma} \phi \left( \frac{\alpha + \beta X - \mu}{\sigma} \right) \quad (11)$$

- ▶ If however want to imbue coefficients with meaning, one might need to be careful!
- ▶ Caution: direct comparison of discrete choice coefficients across different samples/specifications



## Normalisations: Outside Options

- ▶ ‘Outside option’ normalisations are also common in discrete choice models

- ▶ Let utility from choice  $Y = y$  for  $y = 0, 1$

$$\alpha_y + \beta_y \mathbf{X} + \epsilon_y \quad (12)$$

- ▶ Utility maximisation means that choose good 1 if:

$$\begin{aligned} \alpha_1 + \beta_1 \mathbf{X} + \epsilon_1 &> \alpha_0 + \beta_0 \mathbf{X} + \epsilon_0 \\ (\alpha_1 - \alpha_0) + (\beta_1 - \beta_0) \mathbf{X} + (\epsilon_1 - \epsilon_0) &> 0 \\ \alpha + \beta \mathbf{X} + \epsilon &> 0 \end{aligned} \quad (13)$$

- ▶ Interpret  $\alpha + \beta \mathbf{X}$  as the utility from  $Y = 1$  if assume the normalisation that the utility of the outside option is zero

$$\alpha_0 + \beta_0 \mathbf{X} + \epsilon_0 = 0 \quad (14)$$



# Normalisations: Outside Options

- ▶ In static discrete choice models, this is usually a free normalisation, without loss of generality
- ▶ However, this might not be the case in dynamic discrete choice models
- ▶ Assuming that the outside option has the same utility in every period imposes real restrictions on preferences and hence on behaviour — be careful!



## Relaxing Assumptions on $\epsilon$

- ▶ The parametric assumptions placed on the distribution of unobserved errors are essentially arbitrary and can have very restrictive behavioural implications
- ▶ To introduce some more common concepts in the literature, explore the use of ‘special regressors’ in discrete choice and their role in identification
- ▶ Intuitively, variation in special regressors allow one to trace out the distribution of unobservables



## Special Regressor Methods

- ▶ Let's pick up on the example from the beginning of the lecture, casting in the standard notation used in the literature:

$$\begin{aligned}
 D &= I(W^* > P) \\
 &= I(W^* - P > 0) \\
 &= I(W^* + V > 0)
 \end{aligned} \tag{15}$$

- ▶ Let  $H(v) = E(D|V = v)$  and suppose  $V$  is continuously distributed ( $V$  is the special regressor!)

$$\begin{aligned}
 H(v) &= Pr(W^* + V > 0) \\
 &= Pr(W^* > -V) \\
 &= 1 - F_{W^*}(-v)
 \end{aligned} \tag{16}$$

- ▶ If the support of  $V$  contains the support of  $-W^*$ , then the entire distribution function  $F_{W^*}$  would be identified



## Special Regressor Methods

- ▶ Want to identify, e.g., the average willingness to pay; the special regressor allows one to do this

$$\begin{aligned} E(W^*) &= \int_{w_l}^{w_u} w f_{w^*}(w) dw \\ &= \int_{w_l}^{w_u} w \frac{\partial F_{w^*}(w)}{\partial w} dw \\ &= \int_{w_l}^{w_u} w \frac{\partial [1 - H(-w)]}{\partial w} dw \end{aligned} \tag{17}$$



# Special Regressor Methods

- ▶ Key assumptions on the special regressor:
  - ▶ Independence (or conditional independence)
  - ▶ Additive
  - ▶ Continuity
  - ▶ Large support
- ▶ Pop up a lot even if not always identified as special regressors!





## Special Regressor Methods

- ▶ Large support important for identification of certain features that rely on knowledge of the tails of a distribution

$$E(W^*) = \int_{w_l}^{w_u} w \frac{\partial [1 - H(-w)]}{\partial w} dw \quad (18)$$

- ▶ If  $\text{supp}(V)$  bounded to  $a \leq V \leq b$ , then  $F_{W^*}(w)$  only identified for  $-b \leq W^* \leq -a$
- ▶ In this case,  $E(W^*)$  is not even set identified
- ▶ No bounds on  $E(W^*)$  because  $F_{W^*}$  could have mass arbitrarily far below  $-b$  or above  $-a$



## Special Regressor: Random Coefficients

- ▶ Random coefficients often used to allow for more sophisticated unobserved preference heterogeneity specifications

$$Y = I(V\epsilon_V + X\epsilon_X > 0) \quad (19)$$

where  $\epsilon_V$  and  $\epsilon_X$  are random coefficients

- ▶ Assume  $\epsilon_V > 0$  and let  $\epsilon = \epsilon_X/\epsilon_V$  — a scale normalisation

$$Y = I(V + X\epsilon > 0) \quad (20)$$

- ▶ Is the distribution of  $\epsilon$  identified from the data?



## Special Regressor: Random Coefficients

- ▶ Assume that  $V$  is a special regressor, distributed independently of  $X$

$$\begin{aligned} Y &= I(V + X\epsilon > 0) \\ &= I(V + U > 0) \end{aligned} \tag{21}$$

- ▶ Using the same argument as before  $F_{U|X}$  is identified by variation in the special regressor

$$\begin{aligned} E(Y|X = x, V = v) &= Pr(v + U > 0|X = x) \\ &= 1 - F_{U|X}(-v) \end{aligned} \tag{22}$$

- ▶ So the distribution of  $\epsilon$  is identified!



# Conclusion

- ▶ These two lectures have introduced the concept of observational equivalence and introduced its role in proving identification of structural features
- ▶ Next week we will consider the connection between this 'structural' approach to identification and a 'causal' approach to identification
- ▶ We will apply these results to consider identification in simple equilibrium settings

